

Business Strategy In A New Political Landscape



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The New White House & Congress

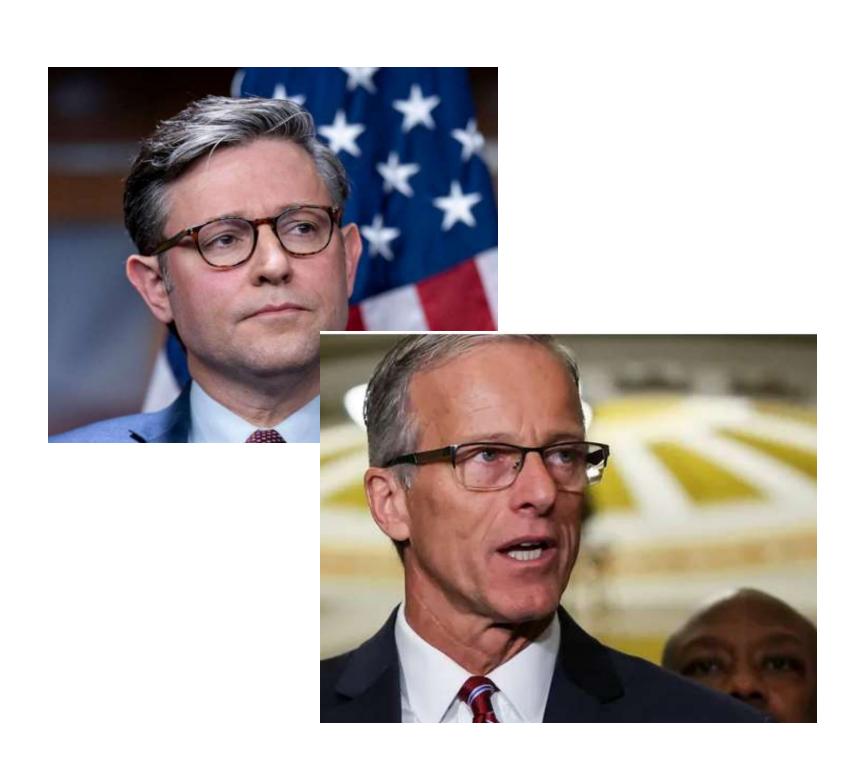


>Senate = 53 R, 47 D

➤ House = 220 R, 214
D

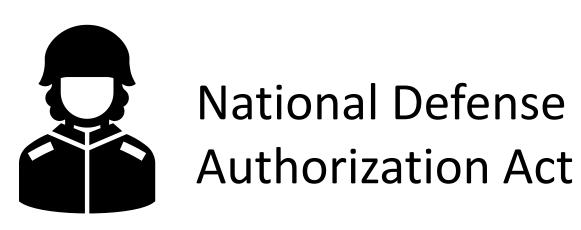
(Updated, December 3, 2024)

A Republican Trifecta



- Federal judges, Supreme
 Court Justices
- Control of Committee agendas
- Overhauling agencies

Lame Duck Session





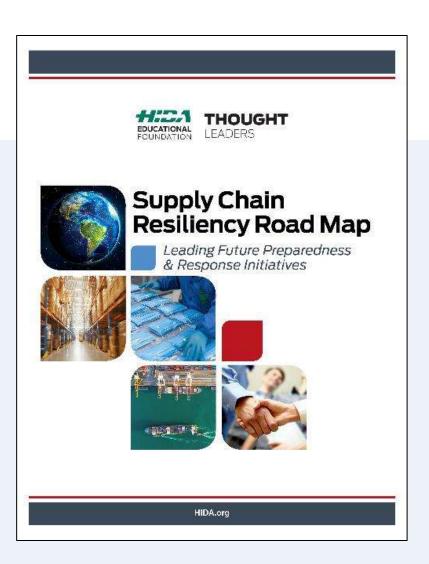
Disaster Relief





FY 2025 Funding

Supply Chain Resiliency Road Map



Industry supply chain leaders created this road map to share learnings from past public health events and disasters in order to provide a foundation for future public health responses. Future events may include cyberattacks, natural disasters, global transportation challenges, and public health events.

Five Pillars To Support A Resilient Supply Chain





Buffer Of Critical Products



Future Stockpile Strategies



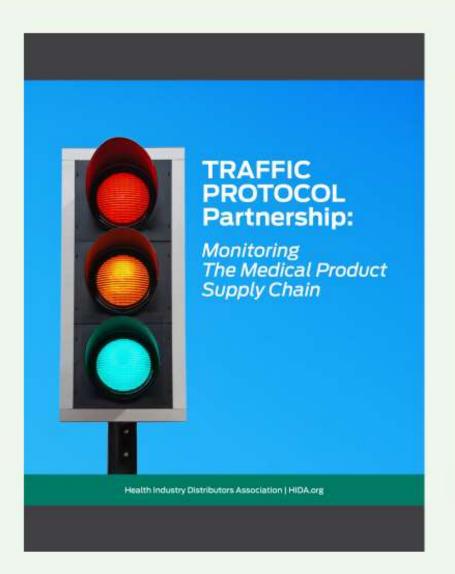
Expedite Transportation Of Medical Products

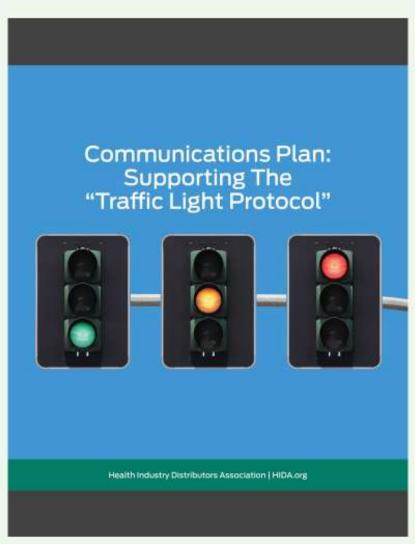


Public-Private Partnerships

Traffic Protocol Partnership

Monitoring The Medical Product Supply Chain And Communicating Between Commercial Market And Public Sector Partners







Tariff Policy Landscape Overview

1 st Trump Administration	Biden Administration	2 nd Trump Administration
 Implemented tariffs products from China over 4 separate lists 	 Reviewed lists, maintained or increased tariffs 	 Mexico & Canada: 25% tariff on all products?
 Significant number of medical products are tariffed 	 Stopped exclusion process Facemasks: 25% in 2024, 50% in 	• 60% tariff on goods from China?
 Provided exemptions for some COVID-related products 	2026Medical gloves: 50% in 2025,	• 20% on every import coming into US?
 Provided exclusion process for companies to utilize 	100% in 2026Syringes and Needles: 100% in	
	2024Some COVID-related products	
	have exemption through 5/2025	



Thank you for watching!

For more information about tariffs, please visit HIDA's Tariff Policy Clearinghouse page at www.hida.org/tariffs

For more education on healthcare distribution, market insights, supply chain and reimbursement & advocacy, visit www.hida.org/learningcenter



