

Beyond Data Silos: Strategies for Improved Demand Planning



Cody Fisher
Executive Vice President, Strategic Advisor
Concordance Healthcare Solutions





Beyond Data Silos:

Strategies for Improved Demand Planning



Agenda

- > The Challenges of Data Silos
- Integrating Data Silos
- > Surgence™ Unlocking Possibilities

Data Silos

Appropriate Silos

- Security & Privacy
- Internal/External Controls
- Business Units

Unintended Silos

- Technology Disconnected
- Lack of Resources
- Yet to Build Data Strategy

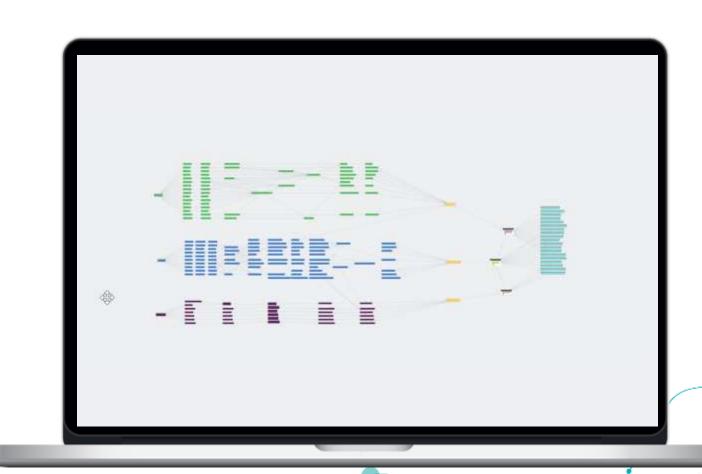
Impact of Silos

- Inconsistent & Redundant Data
- Uninformed Decision Making
- Incomplete Analytics & Insights

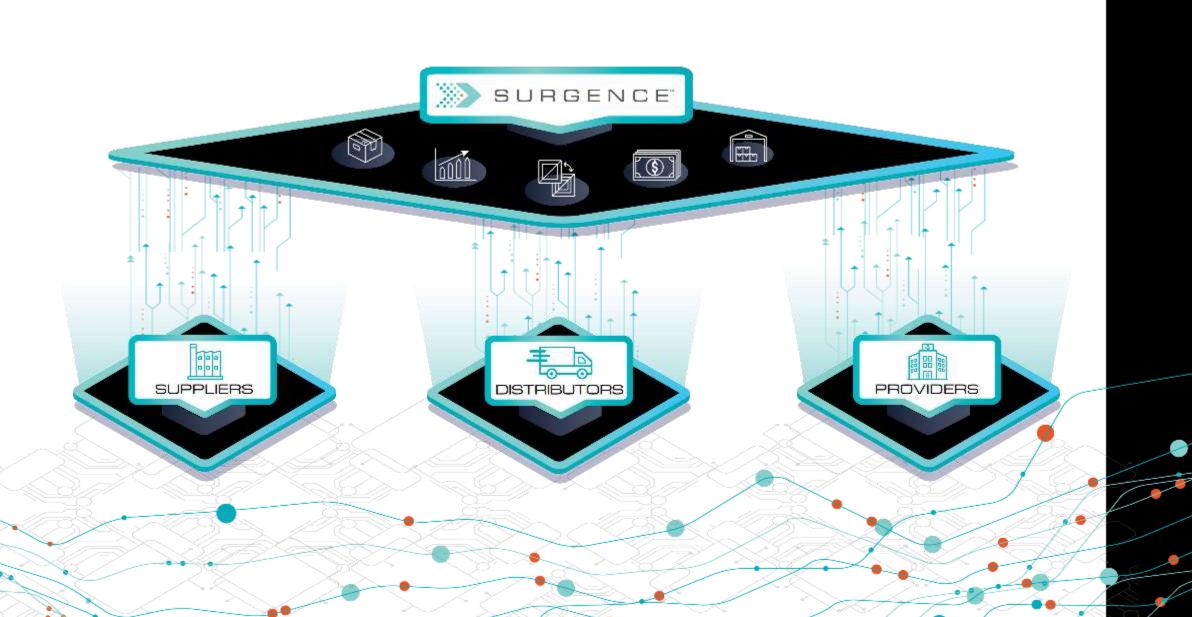


Integrating Data Silos

- Ease of Connection
- Leverage an Ontology
- Build for Scale

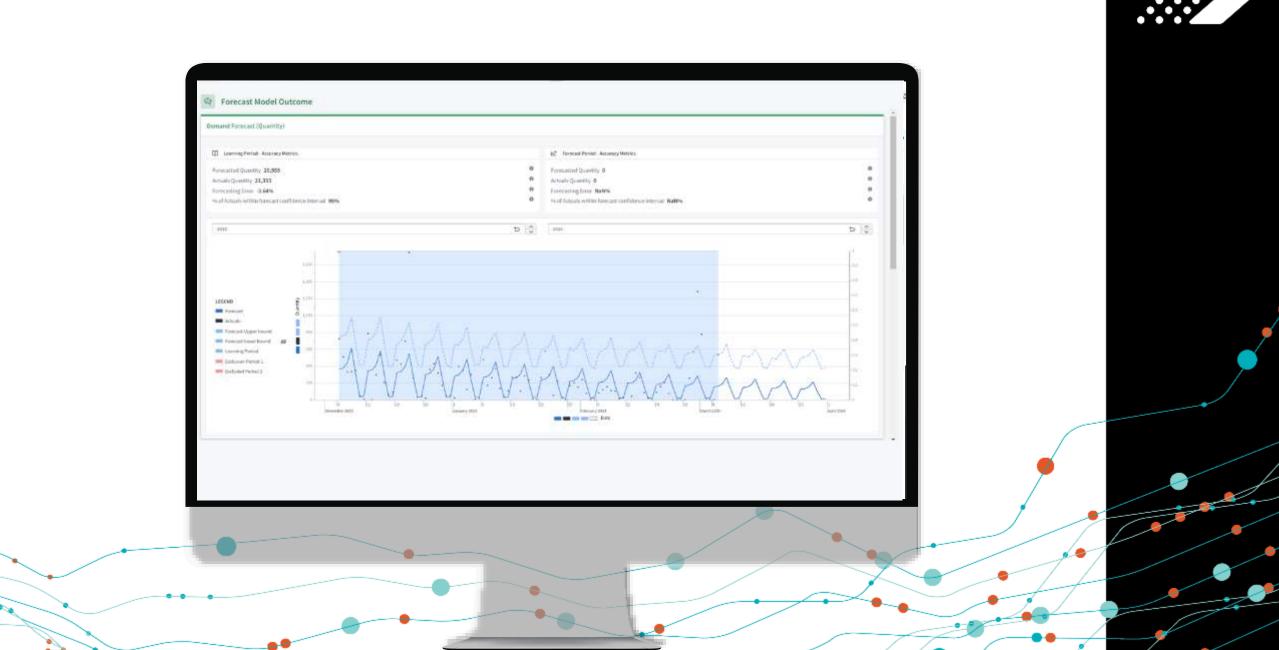


Surgence[™] Unlocking Possibilities



Surgence[™] Applications In Action Demand & Forecast Planning Substitution Spend Manager Inventory Back Order Optimization Resolution Imminent

What is Possible?





Thank You!





Thank you for watching!

For additional professional development on healthcare distribution, market insights, supply chain and reimbursement & advocacy, visit https://www.hida.org/learningcenter

For more information on healthcare supply chain resiliency and visibility, visit https://www.hida.org/visibility



